



Corporate Sales Manager – Salary Account

Location of Posting : Hyderabad

Required Qualification : Graduates/Post Graduates

Required Skills & Experience: Preferably 2-5 years from any industry.

Roles and Responsibilities:

Expected End Results	Major Activities
NTB sourcing	<ul style="list-style-type: none">- Source new Corporates which qualify the product norms.- Complete relationship documentation including ROF and KYC of signatories.- Open first set of employee accounts.
Relationship Handling	<ul style="list-style-type: none">- Maintain relationship with the Corporates and a smooth handover to Relationship Team after the prescribed timelines.- Ensure first salary upload in the relationship/accounts sourced by himself.
Point of sale Cross-sell	<ul style="list-style-type: none">- Do point of sale cross-sell. E.g. credit cards, SOE, Mobile Banking etc. in first set of employee accounts.- Give the leads to service manager if there is any requirement of any other cross-sell.

To apply to the above position, please return to the 'Careers' page, and send your detailed resume. Thank you.