



Key Account Manager – Salary Account

Location of Posting : Hyderabad

Required Qualification : Graduates/Post Graduates

Required Skills & Experience: Preferably 2-5 years from any industry.

Roles and Responsibilities:

Expected End Results	Major Activities
NTB sourcing	<ul style="list-style-type: none">- Source new BIG Corporates which qualify the product norms (more than 500-100 employees).- Complete relationship documentation including ROF and KYC of signatories.- Handhold relationship manager in opening employee accounts in these Corporates.- Push for point of sale cross-sell, e.g. credit cards, SOE, Mobile Banking etc.
Relationship Handling	<ul style="list-style-type: none">- Maintain relationships with the Corporates and a smooth handover to Relationship Team for opening employee accounts- Ensure first salary upload in the relationships sourced by himself.

To apply to the above position, please return to the 'Careers' page, and send us your detailed resume. Thank you.