



Regional Sales Trainer

Location of Posting : Bangalore.

Division/Dept. : **ING Vysya Financial Services Ltd**

Required Qualification : Graduate /Post Graduation

Required Skills & Experience: 4+ Years in HR preferably with at least one year in Training.

Roles and Responsibilities :

EXPECTED END RESULTS	MAJOR ACTIVITIES
Planning & scheduling training	1. Each of the trainers have to prepare a monthly training calendar for the respective zone / region.
Training delivery	2. The Trainers have to conduct a minimum of four days training in a week. Each Sales Executive has to be trained minimum of three times in a year at regular intervals.
Communication of the training plan	3. The Trainers have to communicate the monthly training plans to the respective Regional Sales Manager, Cluster Heads, CDC and National Head – Liability Sales.
Co-ordination	4. Each of the trainers have to co-ordinate with respective Sales Manager & Branch Head to ensure that the Sales Executives associated with the branch are trained appropriately.
Training records	5. The Trainers have to update the training report card of each trainee on completion of the training program.
Reports	6. Each of the Trainers will need to send the training attendance details to CDC on daily basis.
Review	7. End of each week, the trainer along with CDC will do a review to check on progress, effectiveness and coverage. This will also provide an insight into any feedback/patterns from any region/zone.

To apply to the above position, please return to the 'Careers' page, and send us your detailed resume. Thank you.